



## Press Backgrounder

### Our History

Boston Networks was founded in March 2000, enduring challenging times during the peak of the first dot.com bubble burst, by Keith Anderson (Chief Executive) and Scott McEwan (Managing Director).

Initially focussing on building core network infrastructures, required by business and public sector bodies in Scotland, the company also provided high capacity point to point and point to multipoint wireless transmission systems.

Since inception, the business has strategically expanded its solution offering and now provides a full suite of network design, deployment and maintenance services, throughout the UK and Europe. In more recent years Boston Networks has diversified its portfolio to include an intelligent buildings division, providing intelligent networked appliances which leverage technology to greatly enhance business process, increase staff efficiencies and deliver demonstrable business savings and lucrative ROI.

The success of the Intelligent Buildings division is attributed by the rapid increase in the demand for network video surveillance systems, which provide significantly higher quality footage and intelligent analytics, simplified maintenance and reduced total cost of ownership.

The business has successfully grown year on year by following its innovative approach to adopting emerging technologies and delivering bespoke business solutions. Moreover, Boston Networks has been recognised with multiple business awards, including the Ernst and Young Emerging Entrepreneur of the Year back in 2002 for Anderson.

Headquartered in Glasgow, with offices in Edinburgh, Bolton and Gateshead, Boston Networks is now regarded as one of the top UK networking and network video surveillance companies.

### Our Business

Boston Networks is a leader in the design, planning, installation and support of high-performance Intelligent Building Systems and Wireless Solutions.

Boston Networks understand from experience what works best in a host of different industries and organisations and how best to adapt to our changing world. Specialising in Cabling Services, Network Infrastructure, Wireless LAN & WAN and Integrated Security Systems, encompassing CCTV, Access Control, Fire Safety & Intruder Detection, we offer the best of breed technologies and deliver a comprehensive range of bespoke solutions and professional Support Services throughout the UK.

As an independent network specialist Boston Networks provide a truly turnkey service, delivering solutions to help business and the public sector improve performance, maximise precious budgets and deliver the multiple benefits of technology to their employees, stakeholders, buildings and cities.



### **Our Solutions**

Utilising an all encompassing wealth of technical knowledge, from pre sales design right through to installation and maintenance, the close-knit team of industry experts work collaboratively with clients to deliver the most thought-through, fit-for purpose network solutions on the market today.

Using intelligent technologies Boston Networks focus on harnessing the maximum potential from any network with a solution portfolio encompassing wireless WAN and LAN, cabling services, network video surveillance, RFID, IPTV, fire safety & intruder detection and access control. Boston Networks also provide a host of services from network analysis and planning through to remote network monitoring and on-site services.

With a complete range of maintenance and managed services Boston Networks support clients in the non-core aspects of their business and deliver critical business continuity, 24/7. Moreover, the dedicated Network Operations Centre (NOC), currently maintains over 90% of existing clients networks.

### **Press Contact**

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